



## NEWS RELEASE

### Workforce Development Board

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## Workforce Investment Board helps set wheels in motion for further expansion of manufacturing company



*Chino employer to benefit from Board's no-cost programs for the second time*

**CHINO, Calif. (January 16, 2014)**— Manufacturing company Heavy Motions has recently announced its further expansion, and management is confident about where to go to find skilled staff.

The hydraulic parts supplier is seeking experienced mechanical engineers to assist the company to grow to revenues of \$30 million annually. Owner and President Dean Ding is turning to the San Bernardino County Workforce Investment Board (WIB) to fill new jobs.

"We are delighted to announce our plans for further growth and we're confident that the WIB will again find us the right people with the right skills," said President Dean Ding.

In 2007, Dean and his wife operated Heavy Motions with an annual revenue of \$500,000. By 2011, with a staff of eleven, sales had grown to \$6 million. This growth required a larger team to support demand. Dean heard about the Workforce Investment Board's no-cost services and decided to reach out. The WIB helped Heavy Motions recruit warehouse staff and an administrative employee, who has since been promoted to office manager. As a result of this success, Ding did not hesitate to turn to the WIB again in 2013.

The County of San Bernardino Workforce Investment Board's expert recruiters made the process easy. "We advertised the positions for Heavy Motions and found potential candidates whom we pre-screened before referring them on, all at no cost to the company," explained Board Business Services Supervisor Curtis Compton. "Our On-the-Job Training program also provided partial wage reimbursement for the first 90 days of employment, the designated training period. The objective is to help companies grow and recruit without financial burden."

Ding agrees: "Recruitment is time-consuming and costly. Hiring excellent employees with the right skills and personality can be challenging for small business owners. I'm planning to grow the business to \$30m in the next 10 years. It is fantastic that the Workforce Investment Board can help us to expand again and benefit the local economy."

Heavy Motions, which supplies hydraulic parts to a variety of industries including trucking, construction, agricultural and oil and gas, also has access to a free WIB Human Resources Hotline for advice on staffing issues.

"With entrepreneurs such as Heavy Motions gaining traction, a skilled workforce is critical to economic recovery in San Bernardino County," commented Sandy Harmsen, Executive Director for the Workforce Investment Board. "By delivering qualified applicants to expanding companies, we are encouraging business growth and the creation of further job opportunities for our residents."

San Bernardino County Board of Supervisors Chair, Janice Rutherford, confirmed the program's positive impact on the county: "In just one year, the Workforce Investment Board has helped train 3,300 job seekers and made connections with 2,800 local businesses," San Bernardino County Board of Supervisor Chair Janice Rutherford said. "The WIB's business support services are a critical and effective component of the County's economic recovery."